



A Message from the Regional Vice President:
Jesse Holland
Goodbye, Farewell, & I'm Back

It's hard to believe that my two years as Regional Vice President is over. It seems like I just started yesterday. It has truly been an honor to serve the Institute in this capacity. I feel blessed to have been able to attend so many events, meet so many members and friends, and work with the chapter officers. I only

hope I was able to inspire all of you as much as you have inspired me.

In case anybody was wondering – we still need volunteers just like you to help keep IREM great. Hence, I will be serving as IREM Capital Region Chapter 93 President in 2011. The best leaders I know always lead by example. So for those of you who are thinking of “retiring” from IREM life, I hope you will consider following my example and staying involved.

Our region is certainly an active one – 7 chapters with all their regular events, gala's, golf outings, fund raisers and charitable events. What I consider our keynote events – The Tri-state Conference in Atlantic City, and The NY Asset Symposium set us apart from everyone else. Both events are now permanent fixtures on the IREM National President's Schedule. Thank you all for the hard work and dedication that you put into IREM.

I am proud to be handing over the reigns to Alfred Ojejinmi our next RVP. Alfred is a class act in every sense. He is full of enthusiasm and great ideas. I am sure he will do a great job.

Keep up the great work and I hope to see you in Orlando.



A Message from the President:
Nicholas J. Harris, Jr.
CPM

This past October, myself along with the Chapter's IREM Association Executive, Nanette Stubbe, Steve Savoca of Konar Properties and Robert Miller of Belmont Management Co. had the pleasure of representing our Chapter at the IREM Fall Business and Governance meetings entitled:

“iCon”. gave attendees rich and varied opportunities to maximize their knowledge and connect with colleagues. And IREM is extending the IREM iCon experience – whether you were able to be in Orlando or not – by providing you with easy access to the knowledge and information generated during the conference...all at the click of a mouse at IREM.org!

On Thursday, October 28th Chapter 58 held its annual Installation of Officers and Awards Dinner; the event was attended by members, vendors, contractors, and friends, as well as our new 2011 Region 2 Vice President, Alfred Ojejinmi .

The following Chapter Officers were installed for 2010:

- President:** Steven Savoca, CPM
- Vice President:** Peggy Hill, CPM
- Vice President/Education Treasurer:** Robert J. Miller, Jr., CPM
- Secretary/Treasurer VP Membership:** Chris Burgess, CPM
- Members at Large:** Catherine Sperrick, CPM & Sandra Whitney, ARM

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NEWSLETTER

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**ROCHESTER WESTERN NEW YORK CHAPTER 58
OF THE INSTITUTE OF REAL ESTATE MANAGEMENT**

2011 OFFICERS

Steven Savoca, CPM®
President
Konar Properties

Peggy Hill, CPM®
Vice President/Education
Rochester Management

Chris Burgess, CPM®
Vice President/Membership
Tri City Rentals

Robert Miller, CPM®
Secretary/Treasurer
Belmont Management

Members at Large
Catherine Sperrick, CPM®
Home Leasing

Sandra Whitney, ARM®
Rochester Housing Authority

From Page 1 President's Message

Awards were presented to the following individuals:

CPM of the Year: Scott Hill- Uniland Development

AMO Firm of the Year: Landsman Real Estate Services

President's Awards: Clayton Cloen – Rochester Management
And Nanette Stubbe – IREM Chapter No. 58

Vendor of the Year: Servpro of Southeast Monroe

As outgoing President, I would like to take this opportunity to thank everyone within the Chapter for all of their non-stop hard work and commitment in helping us complete another successful year! It was truly a pleasure and honor to serve as President and I am looking forward to many more years of participation within the Chapter.

The following members celebrated anniversaries in 2010:

CPM® ANNIVERSARIES

- J. Michael Smith – 35 Years
- Jay Birnbaum – 25 Years
- Richard Rainaldi – 25 Years
- William Haggerty Jr. – 25 Years
- Sharon Marx – 20 Years
- Carol Oster – 15 Years
- Peggy Taylor – 15 Years

ARM® ANNIVERSARIES

- Clayton Cloen – 25 Years
- Barbara Greenbaum – 25 Years
- Betty Avery – 20 Years
- Pamela Berger – 20 Years
- Wenda Glatz – 20 Years
- Maggie Hennigan – 15 Years
- Teresa Rockwell – 15 Years
- David Allen – 10 Years
- Jennifer Fordham – 10 Years
- Brenda Race – 10 Years
- Christine Stuver – 10 Years
- Craig Welker – 10 Years



2011 Officers (left to right) Sandra Whitney, Robert Miller, Chris Burgess, Peggy Hill and Steve Savoca



Nanette Stubbe, IAE accepting President's Award from 2010 President Nicholas Harris



Carol Oster accepting her 15 year CPM Anniversary Pin from 2010 President Nicholas



Nicholas Harris accepting Past President Plaque from 2011 President Steven Savoca



Peggy Taylor accepting AMO Firm of The Year for Landsman Real Estate Services from Nicholas Harris



Christine Arnone accepting Friends of IREM Pin from 2010 President Nicholas Harris



Sonya Borshoff accepting Vendor of The Year for Servpro of SE Monroe



Tom Galvin accepting CPM Emeritus Plaque. Tom has been a CPM since 1974.



IREM CHAPTER 58

2011 EDUCATION CALENDAR

FEBRUARY 16, 2011

Ethic 800 Course
Facilitator - Steven Savoca

MARCH 21-25, 2011

MPSA Course & CPM Exam

APRIL TBA, 2011

Marketing & Leasing
Facilitator - Susan Lenzo

MAY 11- 13, 2011

RES 201 Successful Site Management

MAY 18 – 20, 2011

RES 201 Successful Site Management

SEPTEMBER 21 & 22, 2011

MNT 402 Property Maintenance &
Risk Management



Clayton Cloen accepting President's Award from Nicholas Harris



Clayton Cloen accepting 25th ARM Anniversary Pin from 2010 President Nicholas Harris